

INTRODUCING FIFTH STEP...



Expertise, insight and added value

Fifth Step works with clients across the global financial services industries to leverage the power of their existing IT resources to maximise business performance. We help our clients meet strategic goals, surmount the challenges of change and enhance their governance.

We do this through a highly focused combination of financial services industry experience and high-level IT expertise at both strategic and functional levels.

We consider ourselves a strategic resource, operating on a consultancy basis to add value to our clients by delivering bespoke services to agreed plans, timetables and budgets.

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STEP**TM

London | Bermuda | USA

www.fifthstep.com

THE CHALLENGE OF IT STRATEGY AND LEADERSHIP

focus > improve > achieve

**fifth
STEP**TM

IT Strategy and Leadership is crucial to every business’s efficiency and effectiveness, but the successful delivery of agile IT that lowers costs and attracts new customers can be a challenge. Rapid changes in technology, the way IT is purchased and consumed, increasing scrutiny from regulators, constant organisational change – these are some of the issues that are encouraging IT leaders to seek our help to ensure they meet their business’s demands and expectations.

The support you need

Fifth Step has the experience, scale and flexibility to work with you to lead, manage and support your internal IT teams, or even create new ones. We understand the importance of bridging the gap between business and IT, and in addition to collaborating with your existing teams, we’re ready to provide resources on a full or part-time basis, on or off-site, interim or project-led. This means you can meet your strategic objectives while retaining full operational and financial control. So whether you’re working on on-going improvements or a complex transition programme, an ambitious merger and acquisition or a wider programme of work, we’ll use the right people at the right time and the right cost to give your IT leaders the support they need.

How are we different?

At Fifth Step, we recognise that every business is different, and with this in mind will tailor our service to match your needs exactly. We’ll augment your current IT resources cost-effectively while working to whatever structure best meets your requirements. In addition to

providing the full spectrum of IT leadership skills, we’ll also focus on a wide range of other issues that affect your business, including security, business continuity, regulatory requirements and data protection.

How we work

IT leadership and C-level strategy

Fifth Step have the expertise to align your IT organisation with your business strategy while reducing costs, and as new technologies emerge, we’re ready to help you realign your resources. We’ll advise you on how your IT can support growth, improve customer relationships and drive the improvements expected by stakeholders. Our experts will also advise you on how to develop a focused communications plan that demystifies the IT changes you plan to make.

CTO

Technology is constantly changing, and you need to know that the decisions you make about IT will allow your business to take advantage of the increased efficiency and other benefits the latest developments can provide.

At the same time, you want to be reassured that you’re not incurring the risks and costs that sometimes accompany change.

When you use Fifth Step’s CTO services, you’ll have all our technological and industry experience at your disposal. This means that you’ll be able to make the right decisions at the right time, both now and in the future.

CISO

Cyber and information security is on the agenda

of most boards and C-teams, and as the number of high profile security and cyber incidents increases, so the profile of the CISO has never been greater.

In the past, IT departments were responsible for their own security, but as the types of risk and threat have evolved, and resilience has been added to the mix, so the responsibilities of the CISO has increased.

Fifth Step’s CISO service provides access to experienced CISOs who not only have extensive industry and IT experience, but also have knowledge of the relevant frameworks and best practice that auditors and regulators expect.

IT account management

IT managers walk a tightrope between IT and the business, and need to understand both sides of the delivery equation. Demand management is critical, and we can help you set priority criteria. When it comes to selecting and evaluating projects worth investing in, we have the tools you’ll need to develop functional and financial assessment. We can also advise on the closure

and consolidation of redundant systems, and help you plan and develop their replacements.

Vendor selection and management

Choosing a vendor that suits your organisation can be a complex and time-consuming business. We’ve developed a process that ensures the right questions and evaluation criteria are used against your key requirements and budget levels. This means that once the chosen vendor is in place, you can hit the ground running.



C-level engagement

You’ll have access to our senior IT professionals, all of whom have management experience and are ready to work with your board, C-team and technical experts.

A flexible approach

It’s our aim to build long term, sustainable partnerships with all our clients. Our highly flexible service reflects this approach, and depending on your needs can be adapted from a couple of days a month to an interim arrangement or to full time engagement.

Leadership

All our consultants have held leadership positions in companies ranging from small start-ups to multi-national corporations. This gives us the opportunity to offer you the specialised skills and expertise to match your business’s requirements.

A fresh perspective

If there’s a new development in IT technology, our consultants will know about it. They keep their fingers on the pulse, and this means that they’re always ready to bring new and fresh perspectives to your business.

A wealth of experience

Our people have worked in a wide range of global businesses, and have particular knowledge of the financial and insurance industries.

Best practice

SOX for your control framework, ISO and NIST for your security standards and ITIL for your IT Operations. We have the specialised knowledge you need to ensure your business complies with the latest global regulations.



Fifth Step’s CIO wheel shows the typical areas of responsibility and services provided to your business by the IT organisation and the areas where we can provide leadership and delivery support.

